

Drive the best sourcing outcomes, for all spend.

Make the best sourcing decisions, get savings and efficiency gains with a tool that your entire organization can use. Built to drive instant results, then grow with you.

Keelvar is the only eSourcing tool that combines optimization and automation capabilities in a user-friendly interface, designed to address the pressure on procurement teams to do more with less.

Here are examples of how we help our customers save more, drive efficiencies, and improve supplier engagement.

Helping achieve cost avoidance in technology



\$60m

saved by switching from air charters to commercial flights

Reducing rogue spend in food & beverage



6,000

automated events for unanticipated shipments

Speeding up cycle times in technology



85%

time saved building, running and evaluating RFQs

What makes Keelvar different is the combination of an ever-evolving sourcing tool that intelligently merges analytics and automation with industry-leading customer success and services designed to drive instant, lasting results. Benefit from automated workflows for lower value business buying. Plugged into the same powerful optimization engine sourcing experts use for strategic events.

By applying sourcing optimization more broadly to strategic spend and automating lower value spend you could unlock more than \$100 million of savings for every \$1 billion of spend. Not to mention the thousands of sourcing team hours to be recovered.

> Sourcing Professionals:

"I can honestly say it's been groundbreaking for us in the Coca-Cola System. We now have a structured digital solution to manage all our 'Off Tender' requests, removing 100s of emails from our inboxes on a weekly basis."

Alan Smith, Procurement Director, Global Logistics (CEPG),
The Coca-Cola Company

> Suppliers:

"Over the years, I have used many bidding tools from different vendors, but Keelvar is the one I have liked most of all."

Dragan Vidicki, Director of Transport & Logistics, Agrorit

OUR CUSTOMERS INCLUDE:

SIEMENS

Coca-Cola

TESCO

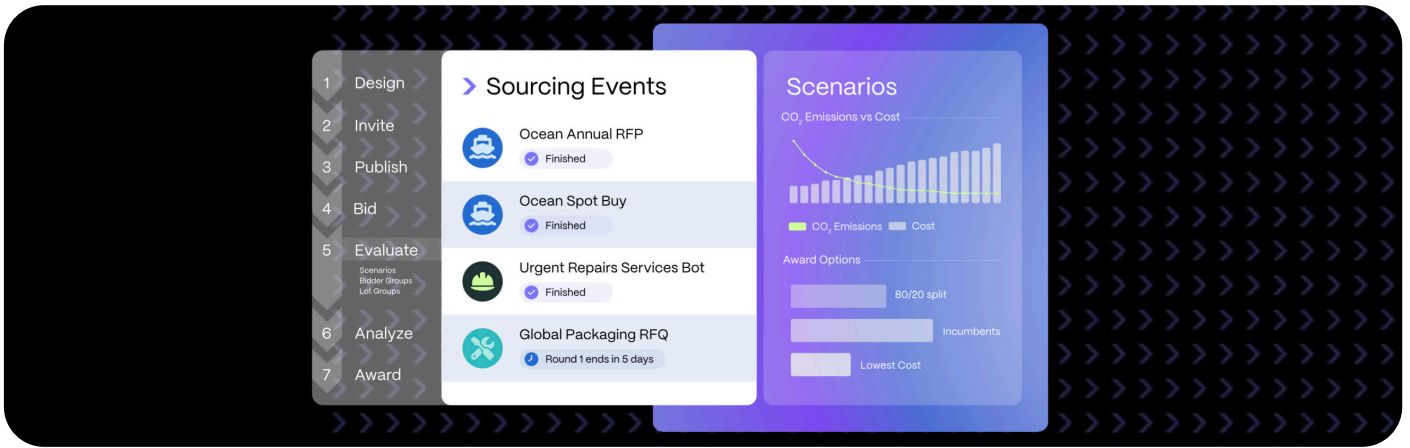
 **Nestlé**

 **NOVARTIS**

SAMSUNG

 **Microsoft**

HONDA



Boost savings and productivity



Reduce cost
More competition.
3-25%
cost savings

Dynamic 'traffic light' pricing feedback: Let suppliers see where their bid ranks in real time so they can increase the competitiveness of their offer.

Instant scenario analysis: Model award scenarios in seconds with more data and at greater scale, unlocking bundle pricing and package offers.



Increase efficiency
Faster cycle times.
Less work.
100%
Workload reduction

Faster event set up: Launch RFPs in minutes by uploading bid sheets and letting AI take care of the configuration.

Faster cycle times: Automate up to 100% of manual tasks, such as bid invites and validation of supplier data, and reduce time to award to just weeks.



Increase spend under management
Improved governance.
5-10%
Reduction in unmanaged spend

Self-service buying: Empower wider teams to source like experts for lower value spend with automated workflows that follow best practice.

Extend the reach of your real experts: Simply keep the approvals within your sourcing team and increase governance over spend, not workloads.



Engage buyers and suppliers
Consolidate suppliers.
47%
Improved supplier relationships*

More supplier value: Capture more non cost line items and get the complete view of supplier strengths, sustainability attributes, and innovations.

More buyer visibility: Share winning scenario reports with stakeholders and key decision makers, giving them the best award scenario based on cost, value, and risk.