

## Closing the data-to-action gap: How Sievo and Keelvar identify and capture more savings

In partnership with

**Sievo**



With the surge in accessible data and the advancement of AI to analyze it, procurement stands on the precipice of bridging the data-to-action divide. This isn't a challenge any single company can tackle alone; it necessitates collective effort and collaboration among different parties in the ecosystem.

### Pairing powerful AI and automation

Keelvar and Sievo offer synergistic automation capabilities that lead to more streamlined and informed sourcing decisions. Sievo provides proprietary data extraction, classification, and enrichment from Source-to-Screen, giving you total spend visibility.

Keelvar enables you to harness these savings opportunities throughout the sourcing process with sourcing optimization and sourcing bots. Thanks to our partnership, it has never been easier to streamline your RFP process with automation.

"Sievo and Keelvar customers are finding natural synergies to use AI to amplify procurement impact. Sievo identifies procurement savings opportunities, Keelvar helps capture them."

– Aabhas Bhardwaj, Vice President of Partnerships and Sales, Sievo.

### Turn insight into action faster than ever

Sievo and Keelvar customers can use AI to amplify procurement impact. Sievo identifies procurement savings opportunities, while Keelvar helps capture them.

Sievo provides automated insights related to savings opportunities in your organization. Before beginning tender preparation, Sievo offers you clarity in your spend data, increasing your ability to select the best suppliers and negotiation tactics.

Keelvar enables you to deploy complex sourcing initiatives that are discovered in Sievo. With Keelvar's AI-powered sourcing optimization and sourcing bots, there's no limit to what you can achieve.

For example, a signal in Sievo indicates a change in market conditions, and this automatically triggers a sourcing project in Keelvar. The symbiotic savings identification and capture between Sievo and Keelvar offer time-to-value greater than any stand-alone suite provider.

“Understanding your spend and being able to track savings is key for any sourcing organization. This partnership will allow customers to identify opportunities, negotiate savings and then keep track of the savings. Keelvar and Sievo offer specialized solutions that no suite provider can match with quick implementations and short time to value.”

– Alan Holland, Founder and CEO, Keelvar

## Commitment to Best-in-Class UX

Keelvar and Sievo put users first. Each offers user-friendly experiences that are as accessible as they are powerful.

Both solutions make complex processes feel delightful, leading to happy and productive procurement and sourcing teams. Sievo and Keelvar enable procurement teams to quickly and easily implement game-changing solutions.

Streamline your sourcing and selection process, reduce costs, increase supplier performance, and ultimately, achieve massive savings for your organization with the power of Keelvar and Sievo.



**Keelvar** is a leading provider of sourcing optimization and autonomous sourcing software. With a modern user friendly design Keelvar offers easy adoption and enhanced productivity, while supporting large scale deployments for the world’s largest enterprises. Keelvar is powered by unique artificial intelligence, designed by our category experts to deliver significant savings and operational improvements for leading global enterprises.

**Sievo** is the procurement analytics solution for data-driven enterprises. We master the art of extracting, classifying, and enriching data across all ERPs, procurement systems, and external data sources. Since our founding in 2003, we’ve pushed the boundaries of spend analytics for two decades, and we’re just getting started.

