



# We help global procurement teams drive better sourcing outcomes for every type of spend.

Keelvar is a SaaS platform that supports all of your sourcing events including large, complex tenders and RFPs/RFQs, spot quotes and auctions for all spend types and all categories.

Free up time for your sourcing team to focus on building relationships, managing risk, and collaborating with suppliers.

## Helping achieve cost avoidance in technology



**\$60m**

saved by switching from air charters to commercial flights

## Reducing rogue spend in food & beverage



**6,000**

automated events for unanticipated shipments

## Speeding up cycle times in technology



**85%**

time saved building, running and evaluating RFQs

Save more cost, increase efficiency, and improve buyer and supplier engagement.

## Empowering entire organizations to source like experts.

Keelvar Total Sourcing combines Sourcing Optimizer and Autonomous Sourcing to help you drive better sourcing outcomes for every type of spend.

By applying sourcing optimization more broadly to strategic spend and automating lower value spend you could unlock more than \$100 million of savings for every \$1 billion of spend. Not to mention the thousands of sourcing team hours to be recovered.

### > Sourcing Professionals:

*"I can honestly say it's been groundbreaking for us in the Coca-Cola System. We now have a structured digital solution to manage all our 'Off Tender' requests, removing 100s of emails from our inboxes on a weekly basis."*

*Alan Smith, Procurement Director, Global Logistics (CEPG), The Coca-Cola Company*

### > Suppliers:

*"Over the years, I have used many bidding tools from different vendors, but Keelvar is the one I have liked most of all."*

*Dragan Vidicki, Director of Transport & Logistics, Agrorit*

OUR CUSTOMERS INCLUDE:

**SIEMENS**



**TESCO**



**NOVARTIS**



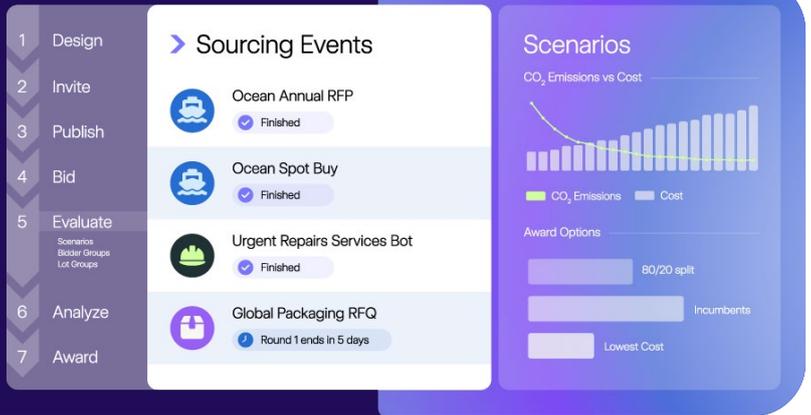
**Microsoft**

Mercedes-Benz

## Keelvar will save you money from the first RFP.

Our customers often achieve 100% ROI in their first event. A compelling reason to choose our platform over spreadsheets.

While more cost savings isn't the only ROI you'll gain, it's a good place to start.



## Boost savings and productivity, improve sourcing decisions and reduce rogue spend



### Reduce cost

More competition.

**3–25%**  
cost savings

**Dynamic 'traffic light' pricing feedback:** Let suppliers see where their bid ranks in real time so they can increase the competitiveness of their offer.

**Instant scenario analysis:** Model award scenarios in seconds with more data and at greater scale, unlocking bundle pricing and package offers.



### Increase efficiency

Faster cycle times.  
Less work.

**70–90%**  
Workload reduction

**Faster event set up:** Launch RFPs in minutes by uploading bid sheets and letting AI take care of the configuration.

**Faster cycle times:** Automate up to 90% of manual tasks, such as bid invites and validation of supplier data, and reduce time to award to just weeks.



### Increase spend under management

Improved governance.

**5–10%**  
Reduction in rogue spend

**Self-service buying:** Empower business teams to source like experts for lower value spend with automated workflows that follow best practice.

**Extend the reach of your real experts:** Simply keep the approvals within your sourcing team and increase governance over spend, not workloads.



### Engage buyers and suppliers

Consolidate suppliers.

**47%**  
Improved supplier relationships\*

**More supplier value:** Capture more non cost line items and get the complete view of supplier strengths, sustainability attributes, and innovations.

**More buyer visibility:** Share winning scenario reports with stakeholders and key decision makers, giving them the best award scenario based on cost, value, and risk.

**Keelvar** >

Speak with one of our experts today by visiting [www.keelvar.com](http://www.keelvar.com)