

## Keelvar: The One-Stop Procurement Solution for Consultancies

Keelvar, a leader in advanced sourcing optimization and autonomous sourcing, helps consulting firms address the challenges of procurement through innovative technology.



### Adopting Keelvar leads to significant improvements in consultancy performance:



Consulting firms report a **40% increase in utilization rates**, freeing professionals to concentrate on strategic tasks.



Clients experience a **20% cut in procurement costs**, boosting their competitive edge.



**Train your team in 6 hours**, facilitated by intuitive interfaces and high-quality training resources.



Keelvar offers **white glove support** from our experts to optimize both the software application and your client's sourcing process.

### Why consultancies prefer Keelvar

- ✓ Delivers measurable cost savings and a robust ROI
- ✓ Provides exceptional support and training to elevate the user experience
- ✓ Easy to deploy platform with a user-friendly interface for buyers and suppliers
- ✓ Achieve win-win outcomes with suppliers by collecting richer data
- ✓ Reliable platform that evolves continually to meet procurement demands
- ✓ Efficiently manage complex and high-volume sourcing events





## Why Keelvar stands out:


Consistently achieves greater cost reductions compared to legacy e-sourcing tools.

→ **5–35% savings when strategic spend events are optimized**

Trusted by over 100 Fortune 1000 companies, showcasing our reliability and effectiveness.



The only solution globally that combines advanced optimization with sourcing bots.

 **A further 10% savings is possible by automating lower-value spend**

Recognized as the most modern and powerful e-sourcing tool available today.



★★★★★ Dec 05, 2022

"Efficient, one step ahead & effective"

## Keelvar solutions are tailored to the needs of consultancies:

➤ **Sourcing Optimizer** offers real-time competitive feedback, flexible bidding options, and detailed scenario analysis for optimal awarding.

➤ **Autonomous Sourcing** automates tactical sourcing and runs mini-tenders on autopilot, reducing manual tasks.

**On projects:**  
Sourcing Optimizer (SO)

**To maximise long-term value:**  
Autonomous Sourcing (AS)



Scalability to handle large, complex events



Automation for tactical sourcing or spot-buys  
Bots run mini-tenders on auto-pilot



Real-time competitive feedback for bidders  
Flexible bidding options and discounts



Leverage the optimization functionality in SO



Cost calculations with non-price elements  
Scenario analysis to optimize awarding



Custom workflows for sourcing categories  
Eliminate 90%+ of manual tasks

**Keelvar** > [Contact us](#) today to learn more about using Keelvar for your consultancy needs.